



ShareBuilt Sharing Partner Agreement

MMM DD, 2023

Mission: At ShareBuilt, we serve communities by helping make construction dreams a reality for nonprofit organizations in need. We do this by connecting design and construction partners willing to share their talents and resources with nonprofits in need. The goal is to more effectively and collaboratively accomplish projects with purpose.

Vision: Shepherding Projects – Improving Lives

Values: Passionately Advocating, Faithfully Serving, Shepherding Success

A Unique Approach: ShareBuilt is a 501c3 organization that connects other nonprofits having design and construction project needs to professional organizations in the Architecture, Engineering and Construction (AEC) industry that have the resources and abilities to help meet those project needs. We do this by sharing the nonprofit's project needs with our design and construction industry partners, known as Sharing Partners. Our goal is to attract multiple Sharing Partners from all areas of the design and construction industry to propose their services for the project, saving the nonprofit time and money by allowing them to choose the best fit for their needs. **ShareBuilt provides this service at no cost to the nonprofit client.** We do not earn any fees from the projects as we are funded entirely by donations from our supporters. Nonprofit owners execute individual contracts with each Sharing Partner design or construction firm. If the client already has a General Contractor, we help them connect with Trade Contractor Sharing Partners. All contracts are always direct relationships between design and construction sharing partners and the nonprofit client. ShareBuilt does not hold design or construction contracts.

Collaborating with ShareBuilt: The involvement of general contractors, architects, designers, and trade contractors is crucial to helping our nonprofit clients accomplish more for less. ShareBuilt collaborates with Sharing Partners by providing increased awareness of nonprofit projects in their area requiring their particular skills and services. ShareBuilt is seeking sharing partners who are dependable and possess a true passion for helping the nonprofits in their community accomplish more through their participation and support.

Delivery Method: The ShareBuilt model is highly dependent upon the values, qualifications, staff, and capabilities of the Sharing Partners. As such, ShareBuilt is strongly committed to promoting and encouraging only the qualification-based selection of design firms as the Architect or Record (AOR) and of contractors as construction manager agent or construction manager at risk (CM). The AOR and CM will agree that they will work with all ShareBuilt Sharing Partners who desire to participate in the project through proposal of their services and will work diligently to review all proposals and coordinate all proposals received to ensure that a complete scope of work is presented to the client with a Guaranteed Maximum Price or final CM Agency budget proposal. AOR and CM firms are responsible for vetting of all Sharing Partners in accordance with their own established prequalification processes and for contracting with them to accomplish the work.

The Sharing Partner Relationship:

1. When ShareBuilt learns of a nonprofit project in one of our areas of service that overlaps with your market, you may be invited to propose your services to the nonprofit client for the project. We only ask that you consider the most you can possibly do to minimize the cost of your services to the nonprofit.
2. ShareBuilt will promote the ShareBuilt client projects through our digital resources to maximize our audience's awareness of the project and your involvement in nonprofit projects. This promotion will include social media posts, the ShareBuilt website, bid management platform, and press releases as applicable and appropriate.
3. Your logo will appear as a Sharing Partner on the ShareBuilt website.
4. Invitation to participate in our quarterly Bridge Breakfast with design firms, General Contractors, and trade contractors as well as current and prospective nonprofit clients. The Bridge Breakfast is a forum to discuss best practices and opportunities for designers and contractors to support nonprofit clients and their projects. Our goal is

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to facilitate a two-way conversation between both parties to learn from one another, and to foster relationships within the AEC industry.

5. Sharing Partner agrees that they will endeavor to propose their services to assist with the design or construction of all ShareBuilt client projects in their geographic areas of operations which align with their professional or trade expertise, capabilities, and business interests. Sharing Partner, without obligation, commits to provide the most competitive proposal in an effort to minimize the cost to the nonprofit client. This may result in a proposal similar to any other commercial project proposal, but, Sharing Partner agrees that they will give thorough and thoughtful consideration to various additional pricing concessions that could include any or all of the following as they may be willing to offer: reduced or waived fees, reduced labor rates, donated labor, reduced materials prices, reduced or eliminated mark-ups, or donated materials. The proposal offered by a Sharing Partner is solely at their discretion and will be made to the client directly or to their Architect or Record for consulting engineering or their contracted General Contractor for the services of trade contractors. It is always up to the individual sharing partners to determine what level of discount they may be able to offer the nonprofit client.
6. The Sharing Partner agrees that they will enter into a mutually agreeable written form of agreement with the client. The suggested standard forms of agreement are AIA forms of agreement or ConsensusDocs allowing General Conditions and requirements of various documents to coordinate. The Sharing Partner shall engage counsel at their sole expense to advise on all contract terms before execution of any forms of agreement. ShareBuilt may offer review and comment on draft forms of agreement as requested by Client. Sharing Partner agrees that forms of agreement with clients will include provisions to address all the following:
 - a. Safety management on the project site and conformance with state and federal construction safety standards
 - b. Insurance coverage that will be maintained in place for general liability, workers compensation insurance and Builders Risk.
 - c. Zoning and permitting requirements as mandated by the appropriate authorities having jurisdiction at the Project location.
 - d. Billing and payment terms.
7. Sharing Partner agrees to provide their organization's logo in electronic format to ShareBuilt for unrestricted use on the ShareBuilt website and printed collateral materials for the purpose of promoting the Sharing Partners support of ShareBuilt and their clients. The Sharing Partner further agrees that their website will be accessible via a link on the ShareBuilt website. Sharing Partner shall also list ShareBuilt as a community partner on their website and provide a hyperlink to the ShareBuilt website through the Sharing Partner logo there displayed.

Giving Back to ShareBuilt There is no cost for a Sharing Partner or nonprofit client to engage with ShareBuilt. However, we are entirely funded by donations from individuals, nonprofit clients, and corporations including Sharing Partners. We humbly ask that you consider an ongoing monthly or one-time donation to ShareBuilt as a means of "paying it forward" and allowing ShareBuilt to multiply our impact across many more nonprofits by helping them focus more of their resources on their mission rather than the costs of the design and construction process.

Gifts may be made online at www.ShareBuilt.org, or may be mailed to: ShareBuilt, Inc. 311 Monticello Road, Franklin, TN 37064.

ShareBuilt is a 501c3 organization EIN 88-2057990

Accepted:

Sharing Partner Name

Date

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